

RESIDENTIAL UNITS SOLD

Local Association (WAAR)	Month	Year	Residential Units Sold			Average Sold Price			Median Sold Price			Average Days on the Market		
			Single-Family	Condo/TH	Qtr Total	Single-Family	Condo/TH	Qtr Total	Single-Family	Condo/TH	Qtr Total	Single-Family	Condo/TH	Qtr Total
Williamsburg	Jan-Mar	2009	9	6	15	439,055	159,000	299,028	365,000	161,500	263,250	134	111	123
Yorktown/York Cty.	Jan-Mar	2009	18	5	23	317,705	270,800	294,253	286,450	277,000	281,725	111	107	109
James City Cty.	Jan-Mar	2009	85	33	118	398,205	226,894	312,550	329,900	215,000	272,450	140	173	157
Charles City Cty.	Jan-Mar	2009	3	0	3	228,333	0	228,333	175,000	0	175,000	175	0	175
New Kent Cty.	Jan-Mar	2009	12	0	12	309,643	0	309,643	321,687	0	321,687	161	0	161
Qtr Total:			127	44	171	338,588	218,898	278,743	295,607	217,833	256,720	144	130	137

LISTINGS

Local Association (WAAR)	Month	Year	Active Listings			Average Price of Active Listings			Median Price of Active Listings			NEW Listings (listed during quarter)			Average Price of NEW Listings			Median Price of NEW Listings		
			Single-Family	Condo/TH	Qtr Total	Single-Family	Condo/TH	Qtr Total	Single-Family	Condo/TH	Qtr Total	Single-Family	Condo/TH	Qtr Total	Single-Family	Condo/TH	Qtr Total	Single-Family	Condo/TH	Qtr Total
Williamsburg	Jan-Mar	2009	61	82	143	597,450	327,223	462,337	549,000	328,900	438,950	24	45	69	486,307	279,717	383,012	492,000	245,000	368,500
Yorktown/York Cty.	Jan-Mar	2009	142	23	165	531,098	249,598	390,348	398,000	224,900	311,450	64	19	83	455,833	248,241	352,037	359,900	229,990	294,945
James City Cty.	Jan-Mar	2009	761	264	1025	529,502	303,360	416,431	429,900	269,900	349,900	356	123	479	476,972	298,799	387,886	390,000	259,900	324,950
Charles City Cty.	Jan-Mar	2009	14	0	14	531,671	0	531,671	285,000	0	285,000	7	0	7	522,792	0	522,792	173,200	0	173,200
New Kent Cty.	Jan-Mar	2009	167	4	171	407,119	255,942	331,531	379,900	192,990	286,445	68	2	70	392,959	336,470	364,715	359,000	192,990	275,995
Qtr Total:			1145	373	1518	519,368	284,031	426,463	408,360	254,173	331,266	519	189	708	466,973	290,807	378,890	354,820	231,970	293,395

PENDINGS

Local Association (WAAR)	Month	Year	Pending Sales			Average Price of Pending Sales			Median Price of Pending Sales		
			Single-Family	Condo/TH	Qtr Total	Single-Family	Condo/TH	Qtr Total	Single-Family	Condo/TH	Qtr Total
Williamsburg	Jan-Mar	2009	11	12	23	319,417	229,508	274,463	240,000	229,900	234,950
Yorktown/York Cty.	Jan-Mar	2009	21	4	25	319,623	272,447	296,035	284,900	239,990	262,445
James City Cty.	Jan-Mar	2009	110	49	159	413,745	251,268	332,507	349,500	210,400	279,950
Charles City Cty.	Jan-Mar	2009	6	0	6	247,216	0	247,216	184,900	0	184,900
New Kent Cty.	Jan-Mar	2009	20	0	20	304,972	0	304,972	335,000	0	335,000
Qtr Total:			168	65	233	320,995	251,074	286,034	278,860	226,763	252,812

FOR ADDITIONAL INFORMATION ON A SPECIFIC PROPERTY PLEASE CONTACT YOUR LOCAL REALTOR®