

RESIDENTIAL UNITS SOLD

Local Association (WAAR)	Month		Residential Units Sold			Average Sold Price			Median Sold Price			Average Days on the Market		
	Year	Single-Family	Condo/TH	Qtr Total	Single-Family	Condo/TH	Qtr Total	Single-Family	Condo/TH	Qtr Total	Single-Family	Condo/TH	Qtr Total	
Williamsburg	Oct - Dec	2007	13	11	24	411,938	213,900	312,919	390,000	212,000	301,000	68	96	82
Yorktown/York Cty	Oct - Dec	2007	47	9	56	308,838	189,211	249,025	315,000	168,000	241,500	75	80	78
James City Cty	Oct - Dec	2007	155	47	202	422,786	236,822	329,804	385,000	207,950	296,475	111	71	91
Charles City Cty	Oct - Dec	2007	5	0	5	217,380	0	217,380	175,000	0	175,000	41	0	41
New Kent Cty	Oct - Dec	2007	15	0	15	326,306	0	326,306	342,000	0	342,000	108	0	108
	Qtr Total:		235	67	302	421,812	213,311	317,562	321,400	195,983	258,692	81	82	80

LISTINGS

Local Association (WAAR)	Month		Active Listings			Average Price of Active Listings			Median Price of Active Listings			NEW Listings (listed during quarter)			Average Price of NEW Listings			Median Price of NEW Listings		
	Year	Single-Family	Condo/TH	Qtr Total	Single-Family	Condo/TH	Qtr Total	Single-Family	Condo/TH	Qtr Total	Single-Family	Condo/TH	Qtr Total	Single-Family	Condo/TH	Qtr Total	Single-Family	Condo/TH	Qtr Total	
Williamsburg	Oct - Dec	2007	74	60	134	552,428	362,403	457,416	489,000	389,900	439,450	27	22	49	428,866	300,744	364,805	399,900	249,990	324,945
Yorktown/York Cty	Oct - Dec	2007	155	11	166	465,677	216,513	341,095	417,000	209,500	313,250	51	11	62	370,042	197,645	283,844	359,000	182,500	270,750
James City Cty	Oct - Dec	2007	804	233	1037	548,560	320,074	434,317	450,000	299,900	374,950	296	96	392	466,152	270,638	368,395	409,500	259,900	334,700
Charles City Cty	Oct - Dec	2007	10	0	10	526,490	0	526,490	262,500	0	262,500	6	0	6	318,066	0	318,066	219,900	0	219,900
New Kent Cty	Oct - Dec	2007	161	12	173	443,040	426,811	434,926	420,000	339,000	379,500	61	8	69	402,947	365,862	384,405	420,000	339,000	379,500
	Qtr Total:		1204	316	1520	507,239	331,450	438,849	407,700	309,575	353,930	441	137	578	397,215	283,722	340,468	361,660	257,848	309,754

PENDINGS

Local Association (WAAR)	Month		Pending Sales			Average Price of Pending Sales			Median Price of Pending Sales		
	Year	Single-Family	Condo/TH	Qtr Total	Single-Family	Condo/TH	Qtr Total	Single-Family	Condo/TH	Qtr Total	
Williamsburg	Oct - Dec	2007	16	5	21	493,975	214,460	354,218	498,000	216,500	357,250
Yorktown/York Cty	Oct - Dec	2007	44	11	55	328,580	196,472	262,526	309,900	176,400	243,150
James City Cty	Oct - Dec	2007	138	51	189	440,076	258,161	349,119	378,500	232,900	305,700
Charles City Cty	Oct - Dec	2007	3	0	3	228,250	0	228,250	179,950	0	179,950
New Kent Cty	Oct - Dec	2007	14	0	14	361,567	0	361,567	350,000	0	350,000
	Qtr Total:		215	67	282	370,490	223,031	311,136	343,270	208,600	287,210

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